

## Message Text

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63

ORIGIN OPIC-06

INFO OCT-01 ARA-10 ISO-00 EB-07 /024 R

DRAFTED BY OPIC/ID/LA:ALCOLDIRON

APPROVED BY EB/IFD/OIA:RJSMITH

OPIC/ID/LA:BTMANSBACH

EB/IFD/OIA:DHSTEBBING

ARA/CEN:MPLATT

----- 065113

R 092332Z AUG 76

FM SECSTATE WASHDC

TO AMEMBASSY GUATEMALA

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FROM OPIC

E.O. 11652:N/A

TAGS:EINV

SUBJECT: OPIC INSURANCE OFFICER COLDIRON TDY

1. THANK YOU FOR EMBASSY TELCON CONCURRENCE.

PER TELCON, COLDIRON WOULD APPRECIATE APPOINTMENTS  
WITH FOLLOWING INDIVIDUALS:

---L. HARRISON, ROCAP

---T. MOONEY, LAAD

---T. TENGG, BOA

---P. OLIVIA, CITIBANK

---A. KENNEDY, DREITUCO (NORTH AMERICAN CULVERT) TEL: 62915

---C. GREEN, AAMCHAM

---J. E. BUCKHALT, OWENS-ILLINOIS TEL: 66948

IF EMBASSY DEEMS APPROPRIATE, WOULD LIKE APPOINTMENT TO  
MEET SECAIRA OF ECON MINISTRY TO DISCUSS FGA PROCESS AND  
NEW ECON MINISTER TO DESCRIBE OPIC PROGRAMS.

2. OPIC ANTICIPATES THAT OWENS-ILLINOIS AND NORTH AMERICAN  
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CULVERT WILL BE SUBMITTING FGA REQUESTS TO GOG SHORTLY,

IF THEY HAVE NOT DONE SO ALREADY. WEIL BROTHERS AND OTHERS ARE HOLDING OFF TO SEE IF FGA'S WILL ISSUE WITHOUT EXTENDED ADMINISTRATIVE DELAY AND EXPENSE. OPIC WOULD LIKE TO DIS-

CUSS FGA PROCESS, POST IMCAM, WITH EMBASSY PERSONNEL PARTICULARLY IN VIEW OF APPOINTMENT OF NEW ECON MINISTER TO REPLACE PALOMO AND REPLACEMENT OF DE LA TORRE BY SECAIRA IN CHARGE OF OPIC MATTERS. COLDIRON WOULD ALSO LIKE TO REVIEW OPIC PROGRAMS IN GENERAL WITH EMBASSY PERSONNEL AND TO DISCUSS INVESTMENT CLIMATE AS AFFECTED BY THE EARTH-QUAKE.

3. OPIC CURRENTLY HAS TEN REGISTRATIONS FOR GUATEMALA. ONE OF THOSE IS A CONSTRUCTION PROJECT AND SIX OTHERS ARE DIRECT INVESTMENTS WHICH ARE LIKELY TO GO FORWARD. THREE (MIDWAY FISHING, HAWAIIAN AGRONOMICS, WEIL BROTHERS) ARE A RESULT, DIRECTLY OR INDIRECTLY, OF IMCAM. OPIC IS AWARE OF AT LEAST TWO OTHER EFFORTS, NOT INVOLVING OPIC PROGRAMS, CURRENTLY UNDER CONSIDERATION BY GOLDSMITH SEEDS AND UNION OIL.

4. CURRENT TRAVEL PLANS: ARRIVAL AUGUST 14 8:55A.M. PA502 DEPARTURE AUGUST 18 11:30A.M. SH953. ROBINSON

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